

■ Employment figures for October, Department of Employment and Workplace Relations.
THURSDAY
 ■ State Health Minister John Hill

Awards presentation, Adelaide Convention Centre, Adelaide.
MONDAY
 ■ Meetings: Giaconda (Sydney), NSX (Melbourne).

deficit of \$1.6 billion, seasonally adjusted, in August, the ABS said. Exports rose two per cent, while imports rose five per cent in August.

Former Victorian Premier Jeff Kennett will address the Australian Institute of Management SA's Women in Management Breakfast

Commercial answer to an urgent need

MY BUSINESS KYM SCUTTER

WE HAVE been in business for nearly 25 years, providing event management and marketing and promotion services.

However, the business changed direction, when in 2005, we saw the potential for growth in water-saving products. It was obvious that water-saving was crucial, but little was being done and many products were new and untested.

We spent six months researching the right products.

We have always supported quality Australian-made products and there are lots of people here developing innovative products.

We spent a lot of time and energy initially ensuring product quality and supply. Ultimately, we released our own synthetic grass, Top Turf, developing a good relationship with a long-established manufacturer.

We are commissioning our own Commonwealth Scientific and Industrial Research Organisation (CSIRO) testing.

With the water situation being critical, there are viable solutions available. Top Turf is our biggest-selling product. It's synthetic grass so it doesn't need watering, mowing or edging - it's very low-maintenance compared to traditional

lawn. Our client base is evenly divided between leisure (domestic) and corporate. A typical corporate client is a childcare centre. We turn their dust-bowl into a year-round, low-maintenance playground that has no mud in winter and that's green in summer. Caravan parks are finding our products useful too.

No one wants to go to a caravan park without green grass. Caravan parks generate lots of grey water. So the clever solution for them is to use their grey water on their lawns.

Aquarius is our grey-water diversion and treatment system. It's also suitable for domestic gardens - an average family creates 300,000 litres of grey water a year.

Aquarius can be combined with our sub-surface irrigation system, Kapillary Irrigation Sub-Surface System (KISSSS).

Sub-surface irrigation stops water loss from evaporation, and KISSSS is a very efficient delivery system because of its broad wetting pattern and it's a safe means of grey-water use.

All of our products are suitable for corporate and domestic use and are guaranteed. We are interested in forming partnerships with other water-saving products, and are looking for people to become agents for our products.

□ **Kym Scutter is managing director of Aquabatic**



TOP TURF: Aquabatic's Kym Scutter.
 Picture: GREG HIGGS

AQUABATIC

FOUNDED: In 2005.

EARNINGS: About \$1 million a year.

EMPLOYEES: Three, besides contract employees.

PRODUCTS: Synthetic grass, sub-surface irrigation and grey-water diversion and treatment systems.

STOCKWATCH

CURNAMONA ENERGY



The explorer has extended the uranium mineralisation at its Oban prospect by several hundred metres.

RECLAIM INDUSTRIES



The company received \$567,500 of the Federal Innovation and Investment Fund for SA funding for a tyre recycling plant.

ABB GRAIN



The grain distribution company's profit is likely to halve to less than \$8 million due to current crop conditions.

Celebrating our export excellence

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American employment data is good news for local bourse

ASX sued over futures trades

THE Australian Securities Exchange is vigorously oppos-